



MODERN SUPPLY CHAIN EXPERIENCE 2017

*Targeting High Value Supply Chain
Improvements*



AGENDA

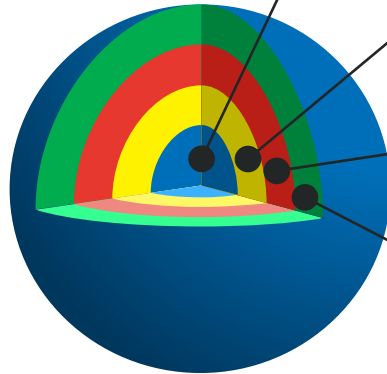
- **NexInfo Introduction**
- Typical Improvements
- High Value Improvements



WHO ARE WE?

SUMMARY:

- Founded in 1999
 - ✓ *Managed by Computer Industry & Supply Chain Professionals*
- Clients include emerging companies to Fortune 1000 corporations
- Experts in Supply Chain, Manufacturing, Forecasting, Planning, Product Lifecycle Management (PLM), Project Management, Enterprise Security, and Governance
 - Strong focus on Supply Chain & PLM
- Featured in Gartner reports as a specialized consulting company



SERVICES:



PROCESS DESIGN



SOFTWARE IMPLEMENTATIONS



MANAGED SERVICES



STAFF AUGMENTATION

CORPORATE INFO:

- HQ in Orange County, California
- Operations across the United States & Europe
- Development & Managed Services center in India



FEATURED IN



ORACLE CREDENTIALS



SERVICES WE OFFER



Process Design

- Supply Chain Distribution & Manufacturing Operations
- Supply Chain Planning for Distribution, Manufacturing, Channel Management, Supplier Collaboration, VMI & More
- Forecasting & Demand Management
- Sales & Operations Planning Process Design
- Product Lifecycle Management (PLM)
- Financial Alignment (Integrated Business Planning)
- Supply Chain Metrics Design
- Supply Chain Optimization & Execution Alignment
- Master Data Management



Assessments, Roadmaps, & Governance

- Best Practice Based Assessments
- Process Benchmarking
- High Level Transformation Roadmaps
- Executive & Middle Management Education Workshops
- Program Management & Project Governance
- Change Management Assessments & Roadmaps
- Software Evaluation

Solution Deployment Services



Oracle EBS

- Inventory
- Purchasing
- iSupplier
- Shipping Execution
- Bill of Materials
- Order Management
- Financial Modules
- Warehouse Management
- Quality Module
- Project Manufacturing
- Process Manufacturing
- Discrete Manufacturing



ORACLE & SAP ERP

- Procure to Pay
- Financial Accounting & Controlling (FICO)
- Production Planning
- Sales & Distribution
- Human Resources
- Material Management



Product Lifecycle Management

- Agile PLM
- Teamcenter PLM
- SAP PLM
- Enovia PLM



Business Intelligence

- Oracle Business Intelligence Enterprise Edition (OBIEE)
- SAP Business Explorer
- SAP Business Objects
- Tableau



Project Success Services



Demand Management & Edge Solutions

- Advanced Supply Chain Planning
- Inventory Optimization
- Production Scheduling
- Constraint Based Optimization
- Global Order Promising
- Collaborative Planning
- Advanced Planning Command Center
- Distribution Planning
- Multilevel Planning
- Demantra Demand Management
- Real Time S&OP
- Predictive Trade Planning
- SAP Advanced Planning
- SAP BW on HANA
- Oracle Cloud



JD Edwards EnterpriseOne

- Financial Management
- Project Management
- Manufacturing Management
- Reporting
- Asset Lifecycle Management
- Order Management



JD Edwards World

- Distribution Management
- Financial Management
- Human Capital Management
- Project Management
- Manufacturing Management
- Globalization

Project Success Services



Managed Services

- Value Chain Planning Suite
- Procure to Pay, iSupplier
- Manufacturing Support
- Hosting
- Training & Documentation
- Demantra & Adv. Planning Support
- Order Management & Shipping Support
- Warehouse Management Support
- APPS DBA Support
- Development Services



Contract Staffing

- Model based on in-house and network resources
- 16 years of successful contract expansion
- Network of 100 + qualified companies
- Long term relationships with companies & individuals
- Specialized Resources in Pharmaceuticals & Life Sciences

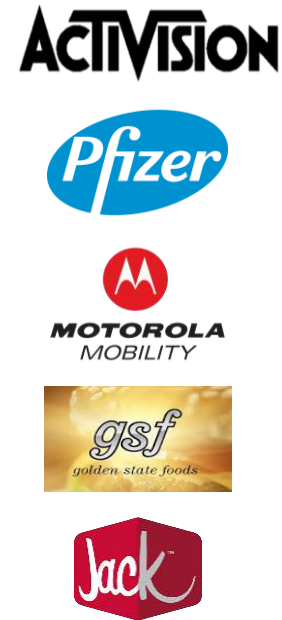




**WE'RE
EXPERIENCED**

INDUSTRIES WE SERVE:

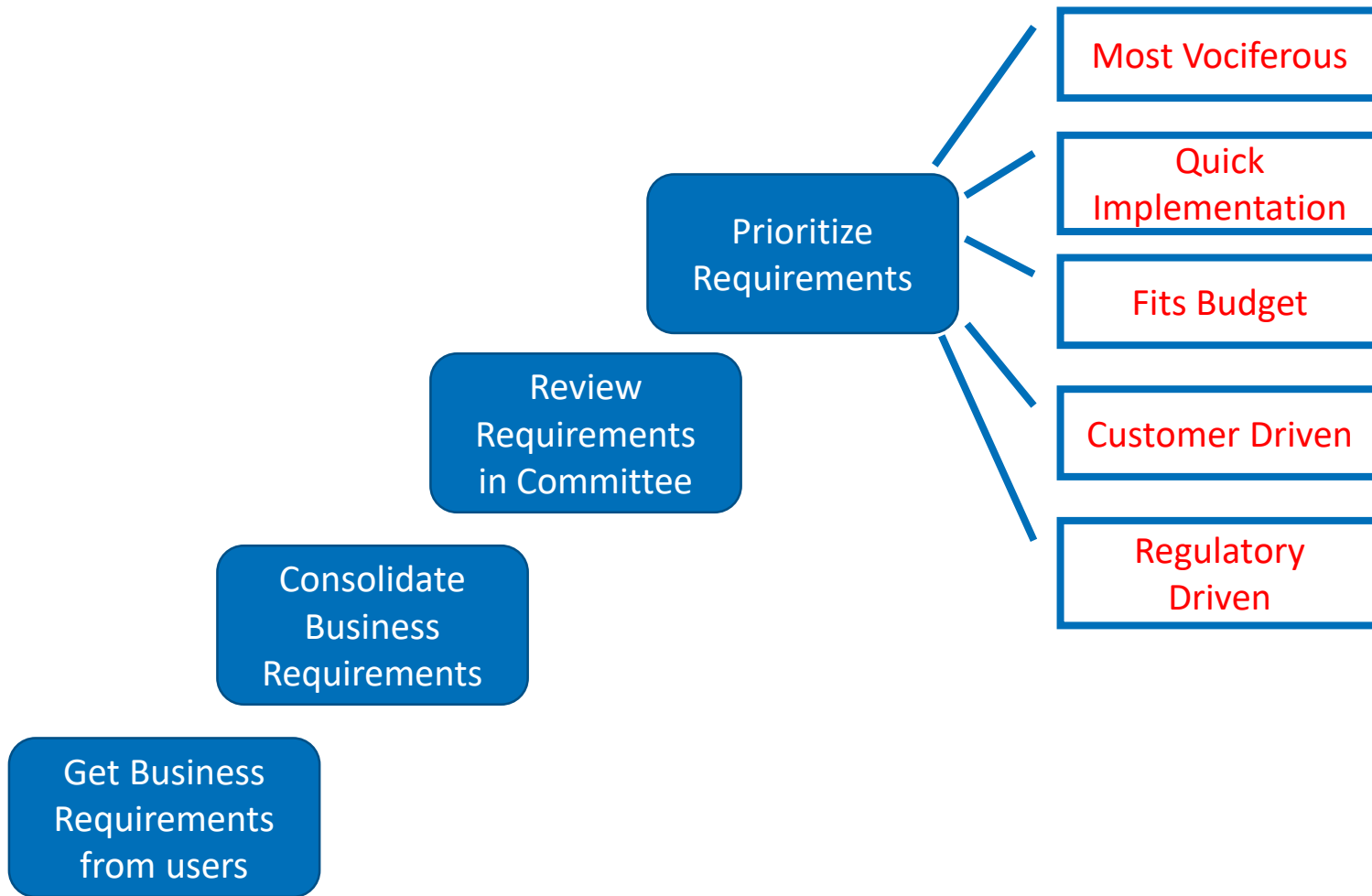
- High Tech Manufacturing & Distribution
- Life Sciences: Medical Devices & Pharma
- Biotechnology & Clinical Research
- Industrial & Equipment Manufacturing
- Discrete & Process Manufacturing
- Food & Beverages
- Engineering & Construction
- Power, Oil & Gas
- Aerospace & Defense
- Consumer Goods, Retail & Franchise
- Compliance & Security Governance



AGENDA

- NexInfo Introduction
- **Typical Improvements**
- High Value Improvements

Typical Improvement Methodology



AGENDA

- NexInfo Introduction
- Typical Improvements
- **High Value Improvements**

What are High Value Improvements?

- *Provide a 'process improvement' that impacts multiple domains, groups, or geographies*
- *Helps increase analytical work and reduce 'mundane' work*
- *Reduces risk of business loss*
- *Increases Revenue*
- *Provides a long term strategic advantage for the business model*

How to Identify High Value Improvements

Step 1 : Identify your control points & metrics

- *Business Process Flow Reviews*
 - *Level 1, Level 2 & Level 3 processes*
- *Process flow control loops*
- *Metrics*

Step 2 : Identify your supply chain category

Different types of Supply Chains

Demand
Driven

Supply
Driven

Risk Driven

Project
Driven

Extended
Supply
Chain

Identify Your Supply Chain Category

Demand Driven

- *Demand Forecast Accuracy*
 - *Product Level*
 - *Product Mix Level*
 - *Customer – Product Level*
- *Management of Forecast versus Orders*
 - *Customer Request Date*
 - *Booking Date*
 - *Lost Orders*
- *Demand Variability*
- *Time to Ship & Time to Deliver*
- *New Product Introductions*

Identify your Supply Chain Category

Supply Driven

- *Demand Prioritization & Supply Allocation*
- *Capacity Utilization & Safety Stocks*
- *Network balancing*
- *Production / Supply Adherence*
- *Inventory Costs & Inventory Turns*
- *Inventory postponement for product mix changes*
- *Demand forecast accuracy*

Identify your Supply Chain Category

Risk Driven

- *Stockout risk*
- *Brand Loyalty Risk*
- *Inventory Levels for Risk*
- *Safety Stocks*
- *Demand forecast accuracy*

Identify your Supply Chain Category

Project Driven

- *Project Lifecycle Times & Start up times*
- *Project critical path*
- *Material lead times & build lead times*
- *Project repeatability*
- *Risk factors and mitigation plans*

Identify your Supply Chain Category

Extended Supply Chain

- *Inventory positions in extended supply chain*
- *Data latency in extended supply chain*
- *Collaboration capability*
- *Types of signals (Forecasts versus Orders)*
- *Visibility into n-Tiers of supply chain*

How to Identify High Value Improvements

Step 1 : Identify your control points & metrics

Step 2 : Identify your supply chain category

Step 3 : Define problem statement

- *Problem Analysis*
- *Problem Impact – Internal & External*
- *Solution evaluation*
- *Benefits evaluation*



WE CAN HELP

HOW?



- We can help you achieve operational excellence

- We can help you target your high value improvements